



Business First Approach to Information Sharing: Lessons Learned from the Creation of Indiana's Strategy & Solution



Overview to U.S. DOJ's Global Advisory Committee April 11, 2012







Topics

Background

Intent/Purpose of the Project

Strategic Planning Process

The Business First Approach

ROI Overview

Cost savings and cost avoidance

Thank You

Questions





Current State: Silos

More than just corn silos in Indiana...







Key Business Drivers



Indiana's justice and public safety organizations have historically made independent decisions regarding public safety data communications and how and when to share electronic data.



An opportunity existed to improve efficiency and enhance public safety services.



The State of Indiana public safety community recognized a need to enhance services by sharing data across jurisdictions, including among local, state and federal public safety agencies.



State of Indiana desired to emerge as a national leader in criminal justice and public safety information sharing.





Agency Collaboration from Day One



We Began the Journey Together







































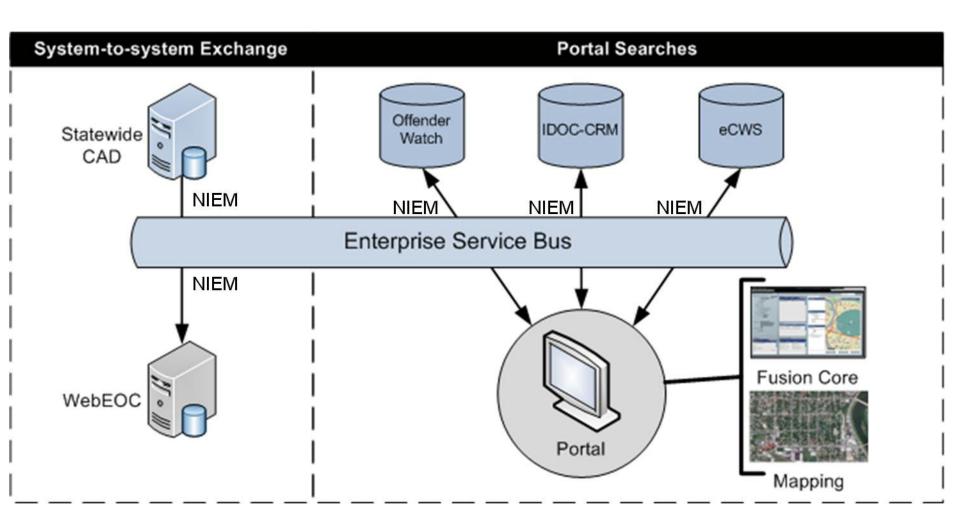








High-Level Solution: Proof-of-Concept







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Business First Approach

1.Envision



2. Architect



3. Build



Mission and vision statements

Current environment assessment

Gaps/needs analysis

Prioritized data exchanges

Exchange modeling Strategic Plan

System design System architecture (NIEM, GFIPM, GRA) Implementation plan NIEM-conformant exchanges

Setup of enterprise environment (Enterprise Service Bus, Portal, Fusion Core Solution)

Return on Investment Analysis





IDEx Vision and Mission

Vision

 Indiana will be a leader in providing secure, standardsbased enterprise data exchange and information sharing enhancing the safety and security of all Hoosiers.

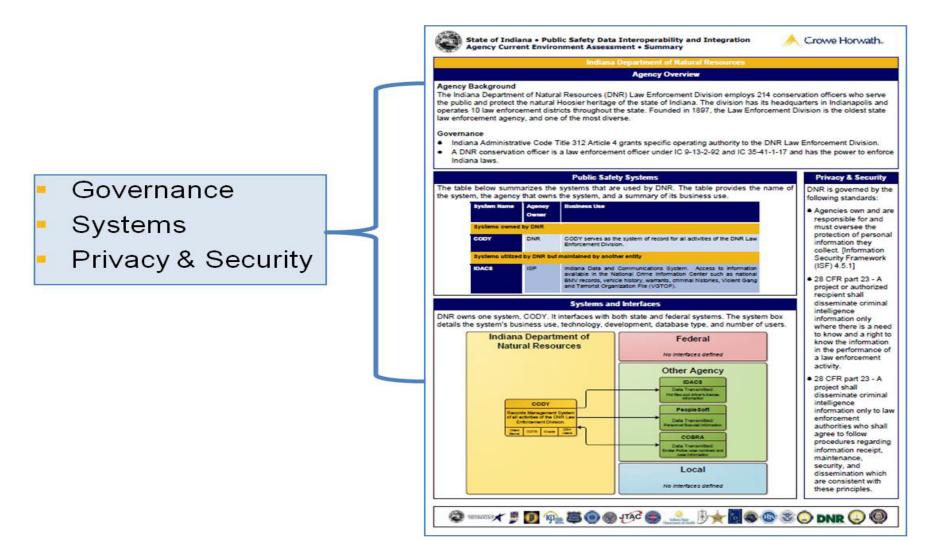
Mission

 To establish a comprehensive framework and strategy to promote and facilitate the exchange of critical information in a secure environment to support the missions of local, state, federal and private sector partners.





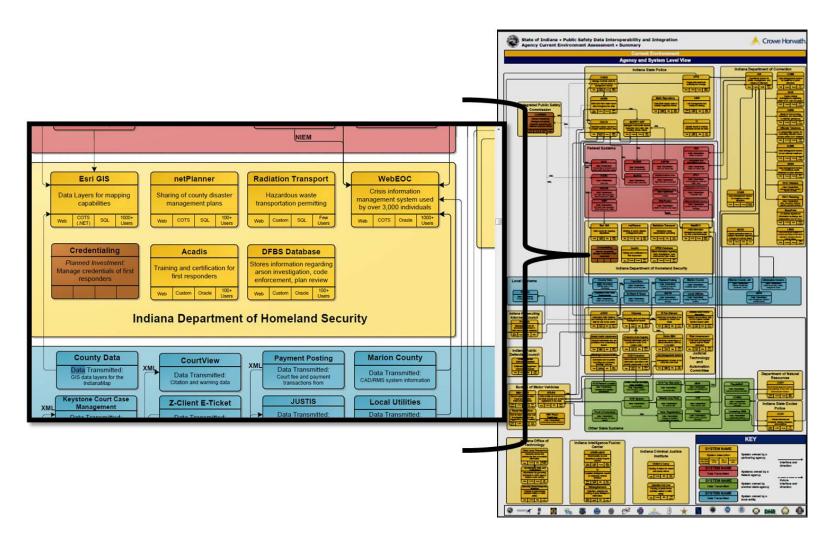
Agency Current Environment Assessment







Statewide System Map







Agency Gaps/Needs

State of Indiana • Public Safety Data Interoperability & Integration Agency Needs Assessment and Gap Analysis Summary Page 1 of 10

Indiana Department of Homeland Security (IDHS)

Data and Information Sharing Gaps and Needs

The table below presents the areas identified as gaps or needs in the current information systems utilized by the agency.

Area	Information Needed	Who has the data?	Who will use the data?	How will the data be used?	Benefit to the agency	Priority	Impact	Investment
Emergency Management	Calls for service, incident information	Integrated Public Safety Commission (CAD/RMS)	Response & Recovery Division - EOC	To coordinate emergency operations and emergency planning	Provides awareness of emergencies for proper response	1	1	6
Emergency Management	Calls for service, incident information	Local law enforcement (various systems)	Response & Recovery Division - EOC	To coordinate emergency operations and emergency planning	Provides awareness of emergencies for proper response	2	1	2
Infrastructure	Power outage information, number affected, percent, and locations of outages	Various energy companies (numerous systems)	Response & Recovery Division - EOC	To populate critical emergency response information in WebEOC	Provides information needed to respond appropriately in an emergency	3	1	3

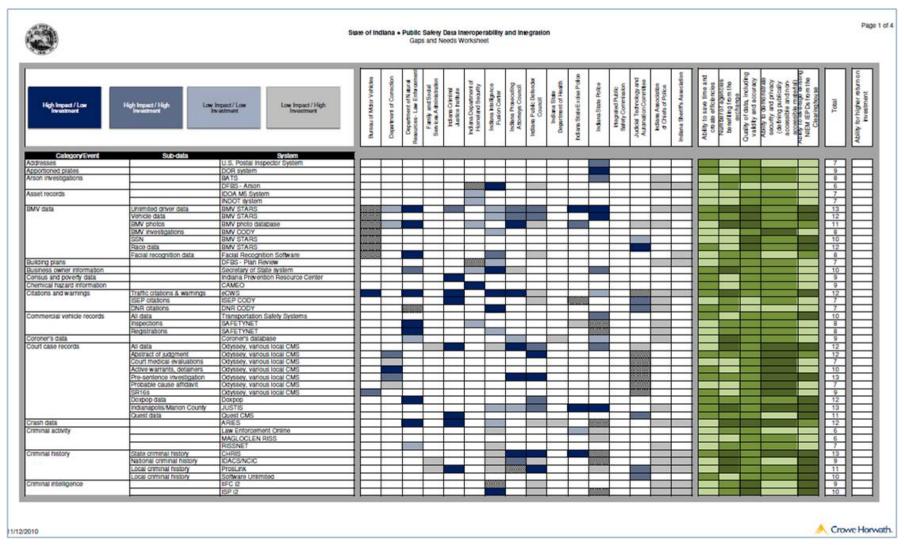








Statewide Gaps/Needs

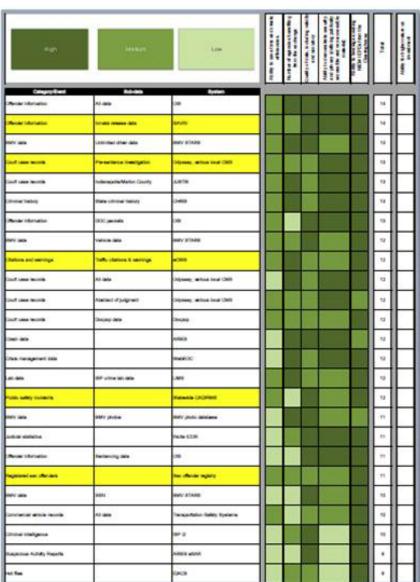






Prioritization: Heat Map

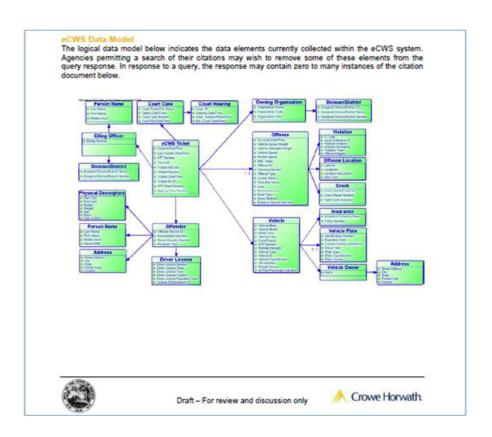
- Guiding Principles
- Ability to save time and create efficiencies
- Number of agencies benefiting from the exchange
- Quality of data, including validity and accuracy
- Ability to demonstrate security and privacy (defining publically accessible and non-accessible material)
- Ability to leverage existing NIEM IEPDs from the Clearinghouse

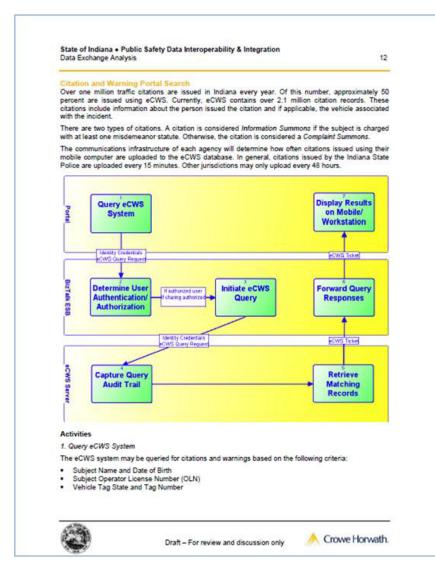






Process Modeling

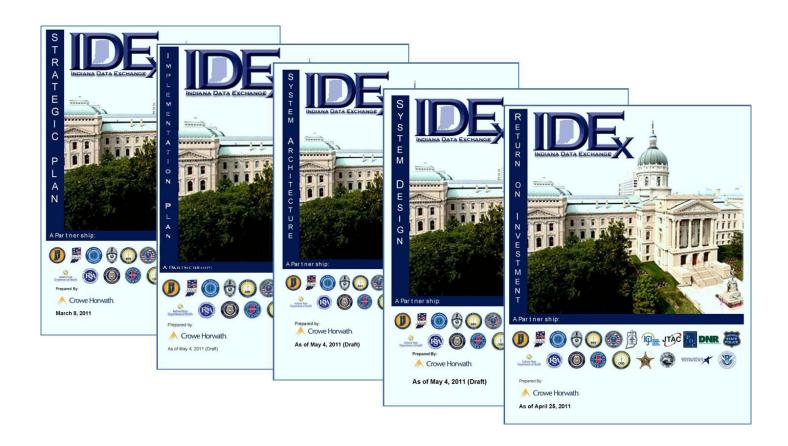








Primary Guiding Documents



"This is not rocket science, but it does represent a kind of discipline."

-From: Crossing the Chasm, page 67, Geoffery A. Moore





IDEx Privacy Policy

- Developed a Privacy Policy to support IDEx
- Received TA from BJA/IIR to draft the initial policy
- Leveraged best practices from fusion center policy development, Global publications, and other state information sharing policies including from Alabama and Hawaii







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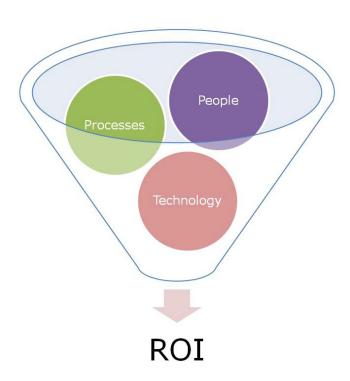
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The Importance of a Demonstrable ROI

- Support for information sharing goes beyond the business case
- In today's economic climate, information sharing initiatives need to demonstrate a Return on Investment (ROI)
- Cost savings (spending less than previously spent) and cost avoidance (expenses that are no longer needed) can be demonstrated in three areas:
 - People
 - Processes
 - Technology



"You can't allow tradition to get in the way of innovation."

-From: Disney CEO, Robert Iger, HBR July/August 2011





Return on Investment – Approach

- The return on investment estimates the potential cost savings and cost avoidance achieved through standards-based information sharing using an enterprise data integration environment for the identified gaps/needs (350+)
- Focus on two components:

Cost Savings

 Cost savings is spending less than previously spent or less than quoted options.

Cost Avoidance

 Cost avoidance is used to communicate the expenses that will no longer be incurred as a result of an increase in efficiencies.



ROI looked to the enterprise data sharing environment and leveraged national information sharing models including JIEM, NIEM, GRA and GFIPM





Approach: Estimated Cost Savings (Current vs. Future)

VS.

Current state

(point-to-point interfaces)

Cost of development of each individual interface in a point-to-point manner

Cost of maintenance of each interface

Proposed Future

(enterprise approach)

Infrastructure costs

Build out of enterprise environment (ESB, portal)

Cost of each NIEMconformant exchange, including JIEM modeling

Cost of ongoing support and maintenance

- Estimated current vs.
 proposed future for
 350+ data sharing
 gaps/needs
- Savings exists when more than two agencies desire access to same data set
- Results indicated a savings of over 13% to develop all desired exchanges in the enterprise environment
 - Range as high as 35-40% for some exchanges (multiagency, multidomains)





Approach: Estimated Cost Avoidance (Current vs. Future)

Current state

(manual or semi-automated)

Estimated cost of performing process manually today for gaps/needs (high-impact ones;

extrapolated to others)

Factors: Personnel time (sending/receiving),
Additional materials or handling costs, Annual volume of transactions, average state salary/fringe

VS.

Proposed Future

(automated in enterprise)

Estimated cost of performing process in automated fashion for gaps/needs

high-impact ones; extrapolated to others

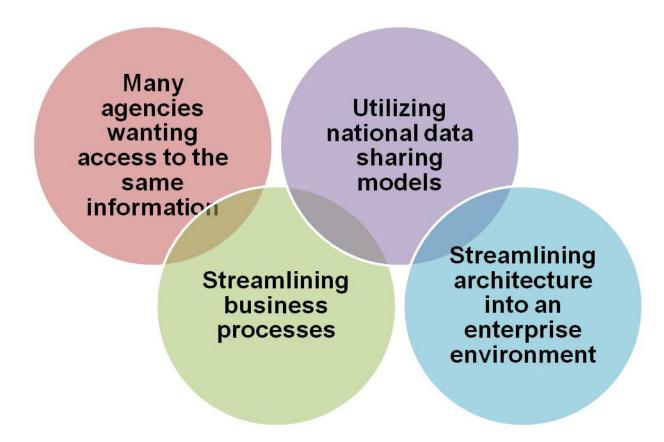
- Estimated process cost for current vs. proposed future for 350+ data sharing gaps/needs were
- Results indicated a savings of over \$3 million annually from gained process efficiencies





Findings

The demonstrated ROI is a result of the following combination of items:







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Thank You and Questions

